

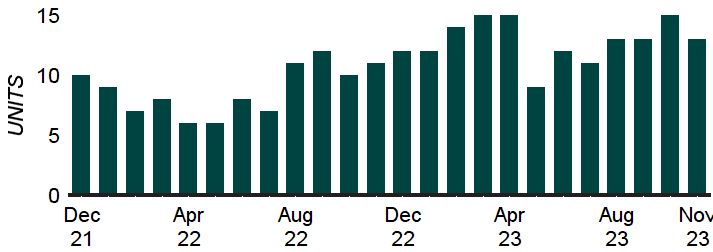
# NOVEMBER 2023 MARKET REPORT

North East  
Residential Detached

	November 2023	CHANGE FROM October 2023	CHANGE FROM November 2022
MEDIAN SALE PRICE	\$545,000	▲ 55.70%	▲ 30.40%
AVERAGE SALE PRICE	\$545,000	▲ 55.70%	▲ 40.00%
UNITS SOLD	1	0.00%	▼ -66.70%
AVERAGE DAYS ON MARKET	56	▲ 16.70%	▲ 14.30%
% OF SALES PRICE	109.22	▲ 5.80%	▲ 8.40%
UNITS FOR SALE	13	▼ -13.30%	▲ 18.20%
MONTHS OF INVENTORY	13.00	▼ -13.30%	▲ 251.40%

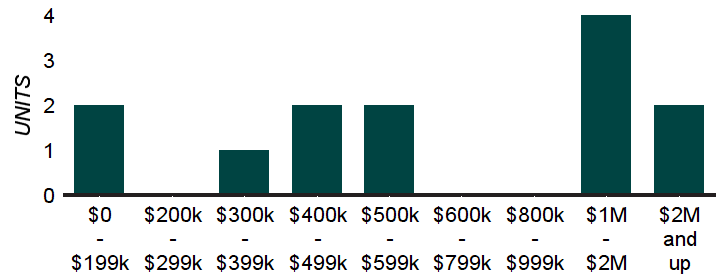
## HOMES FOR SALE

Number of homes listed for sale, end of month



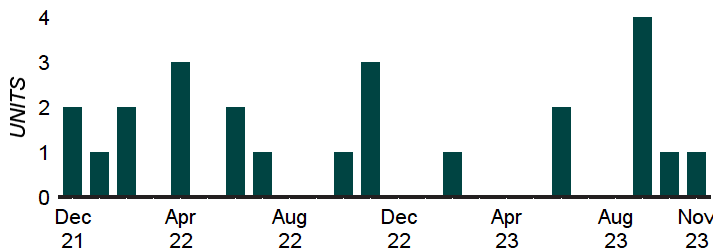
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



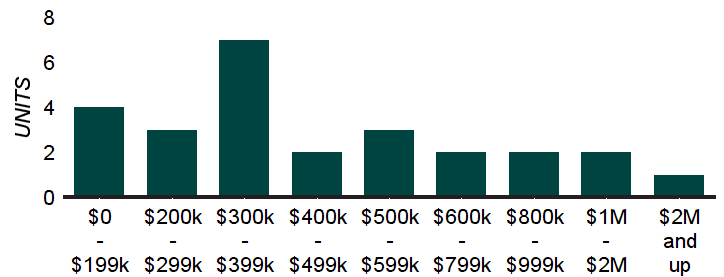
## HOMES SOLD

Number of homes sold



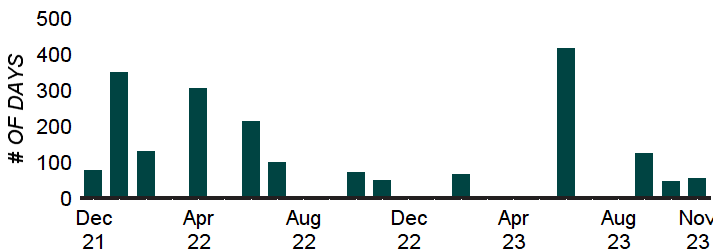
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



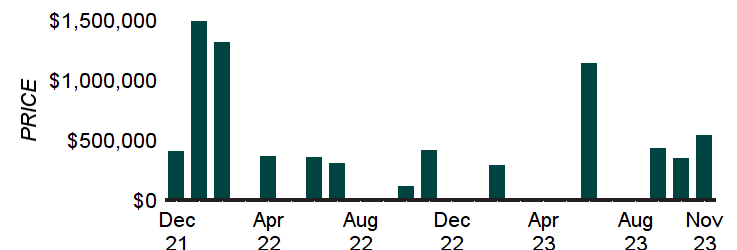
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



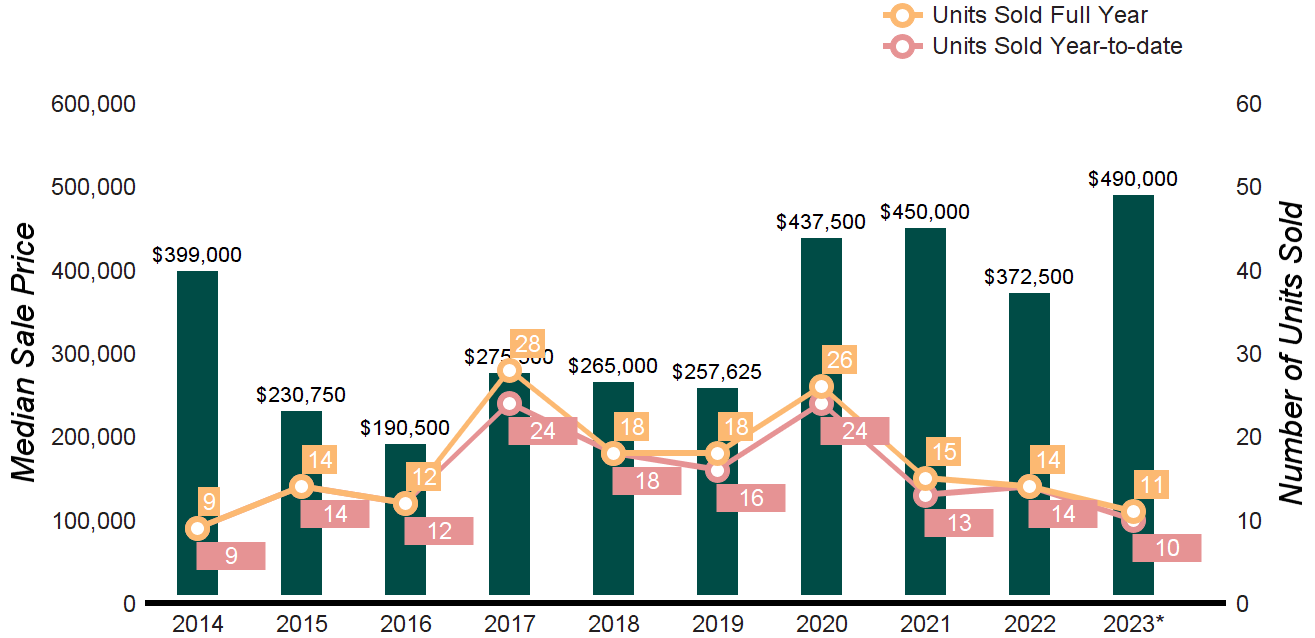
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

North East  
Residential Detached



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
<b>UNITS SOLD</b>	9	14	12	28	18	18	26	15	14	11
	0%	▲ 56%	▼ 14%	▲ 133%	▼ 36%	0%	▲ 44%	▼ 42%	▼ 7%	▼ 21%
<b>MEDIAN SOLD PRICE</b>	\$399,000	\$230,750	\$190,500	\$275,500	\$265,000	\$257,625	\$437,500	\$450,000	\$372,500	\$490,000
	▲ 60%	▼ 42%	▼ 17%	▲ 45%	▼ 4%	▼ 3%	▲ 70%	▲ 3%	▼ 17%	▲ 32%

Data source: Mid-Hudson MLS, Residential Detached Homes. Information believed to be accurate but not warranted.  
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 \*2023 year-to-date Homes and Median Price are through 11/30/2023  
 For 2023, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date